



# Australian United Investment Company Limited

15 October 2025

## ASX Announcement

### 2025 Annual General Meeting (AGM) Chairman's Address and Presentation

In accordance with the ASX Listing Rules, attached for release to the market is the Chairman's Address and presentation slides which will be delivered to shareholders today at the Company's 2025 AGM.

Authorised for release by James Pollard, Company Secretary.



# Australian United Investment Company Limited

## Chairman's Address

Delivered by Mr Charles Goode at the 71st Annual General Meeting of the Company, held at 171 Collins Street, Melbourne and by audio webcast on Wednesday 15th October 2025 at 11.00am.

AUI's investment objectives are:

- To maintain the company's diversified investment portfolio with a view of providing long-term capital and income appreciation,
- To appropriately manage risks and identify market opportunities as they arise, and
- To focus on after-tax returns and provide sustainable dividend income to our shareholders.

Our investment preference is toward Quality companies – those with capable management, strong long-term prospects within their industry and that have a proven dividend paying record.

This investment strategy has proven itself over time, with the portfolio outperforming the index over the long-term. We will continue with this strategy – to look through short-term market volatility and to remain invested in resilient Quality companies.

For the financial year ended 30 June 2025, the Company's operating profit after income tax was \$49.9 million, an increase of 1.5% on the previous year. If special dividends in both periods are excluded, profit increased 3.5% to \$49.4 million. Interest expense on borrowings was significantly lower following repayment of debt.

A fully franked final dividend of 28 cents per share was paid in September comprising an ordinary dividend of 20 cents per share plus a special dividend of 8 cents per share.

The special dividend is sourced from prior years' retained earnings which mainly comprise special dividends received over a number of years by the Company from its investments. The Directors consider, in the absence of unforeseen circumstances, that the Company has a sufficient franking account balance and profit reserves to support a special dividend of 8 cents per share for each of the next four years.

Together with the interim dividend of 17 cents per share, total dividends declared for the year are 45 cents per share fully franked. AUI has a long history of paying reliable fully franked dividends and has maintained or increased its dividends paid per share every year since 1994.

AUI's operating expenses (excluding borrowing costs) were equivalent to 0.10% of the average market value of the portfolio, unchanged from last year. Bank borrowing facilities were \$145 million, drawn as to \$25 million at the end of the financial year.

The composition of the portfolio by sector at 30 September is as shown in the slides. The diversified portfolio comprises 34 Australian companies across multiple sectors. A full list of the Company's investments at 30 June 2025 can be found at the end of the Annual Report.

Our largest acquisitions and disposals during the previous financial year are as shown in the slide.

Since the end of the financial year, we have:

- Made a new investment in Treasury Wine Estates
- Increased our holding in Northern Star, and
- Reduced our holding in Commonwealth Bank

In addition, to protect two long-standing positions in the portfolio we have written call options and purchased put options against part of the Company's holdings in Commonwealth Bank and Wesfarmers.

The performance of an investment in AUI based on net asset backing per share, and separately on share price, assuming all dividends were re-invested, compared to the S&P/ASX 200 Accumulation Index in each of the past one, three, five and ten year periods is as shown on the slides.

For the year ended 30 June 2025 the Net Tangible Asset Accumulation for the Company increased by 14.7%, outperforming the ASX200 Accumulation index by 0.9%. Relative performance for the year was assisted by overweight allocations to Resmed, Wesfarmers and Commonwealth Bank. Performance was held back by overweight holdings in Woodside, Rio Tinto and CSL.

The Company's on-market share buyback has continued. During the 2025 financial year, we bought back around 133,000 shares at a total cost of \$1.4 million. We have since recommenced the buyback after our results announcement and DRP pricing period, having bought around 55,000 shares at a total cost of \$617,000 this financial year.

Shareholders may have noticed that our shares are selling on the share market at around a 15% discount to its Pre-tax NTA. This is a worldwide phenomenon affecting the majority of listed investment companies and may be due to the rise in ETF's (Exchange Traded Funds), the higher interest rates available on bank term deposits, and the number of private credit funds on offer.

Very broadly, there are nearly 400 ETF's available to Australia with a market capitalisation totalling around \$300 billion compared to around 90 Listed Investment Companies and Listed Investment Trusts with a market capitalisation of around \$55 billion.

We have sought to counter this discount by bringing to the attention of brokers the long period of dividends without a reduction, that the dividend is fully franked, the higher yield the discount provides compared to the yield of the underlying portfolios, and that the Company holds a portfolio of shares in quality companies which has outperformed the ASX All Ordinaries index over a 25-year period after its costs of operation and taxation.

We have also committed to a special franked dividend of 8 cents per share and have been buying back our own shares on the market.

As part of our ongoing investment management, the Board regularly meets with management of companies in which we invest. During the 2025 financial year, the Board held 38 meetings with current or potential investee companies.

## **Outlook**

Until the last few years, this century has been characterised by declining and low interest rates, increasing government deficits and rising debt levels, and increasing globalisation largely based on the growth of the Chinese economy.

We are now experiencing interest rates similar to longer-term historical levels, a reduction in globalisation due to tariffs and considerations of self-sufficiency, and generally lower economic growth although with continuing government deficits and rising debt levels.

The share market continues to surprise us at being near historical highs with certain sectors such as banks, leading companies and certain growth companies seeming to be fully valued.

We see growth in earnings per share but at a lower level, a possible contraction of price earnings ratios and more focus likely to be placed on value stocks, defensive stocks, yield and gold.

We have over recent years had modest borrowings of around 10% of the market capitalisation of our portfolio and over the last year have repaid our borrowings.

Our current expectation is for the Company to declare a steady ordinary dividend in the year ahead which will involve around a one hundred percent payout ratio. We also expect to maintain our annual special dividend of eight cents per share.



# Australian United Investment Company Limited

## 2025 Annual General Meeting

# Disclaimer

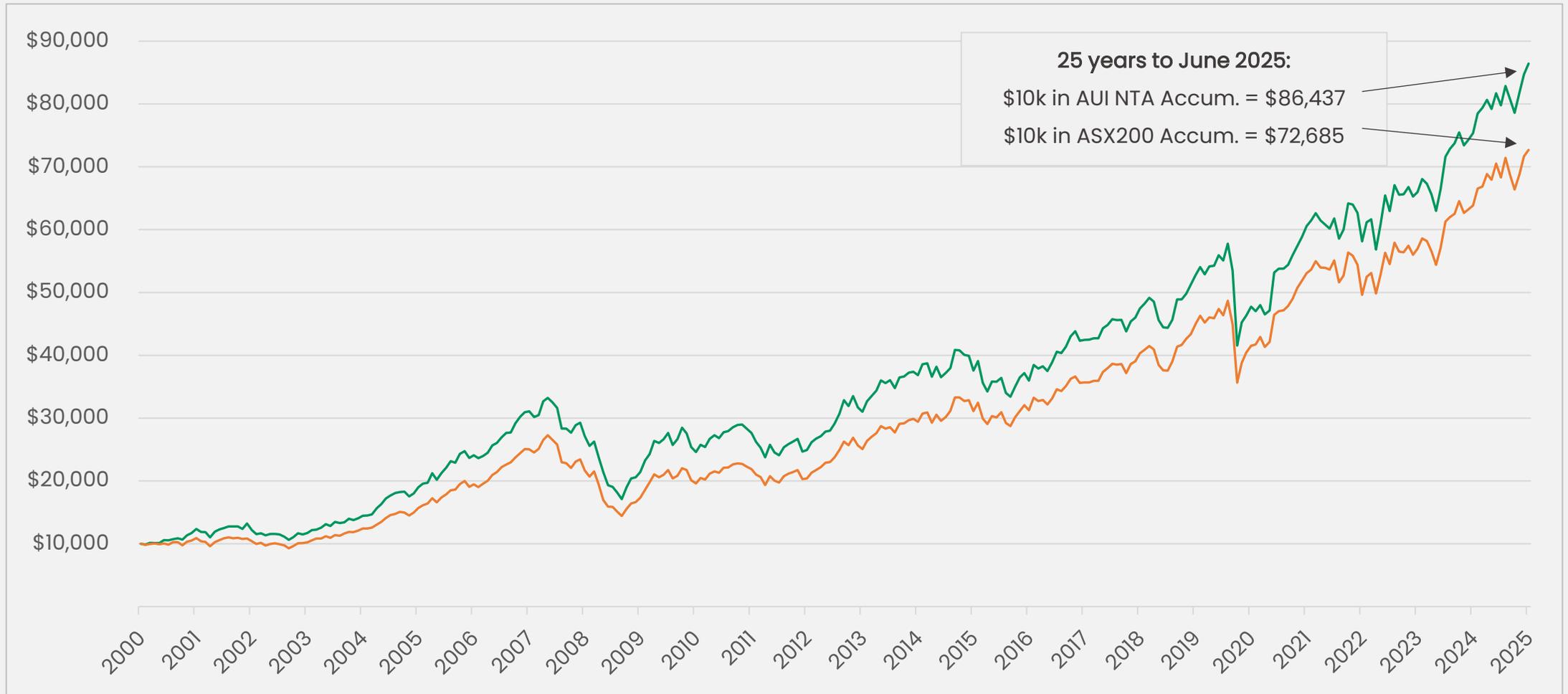
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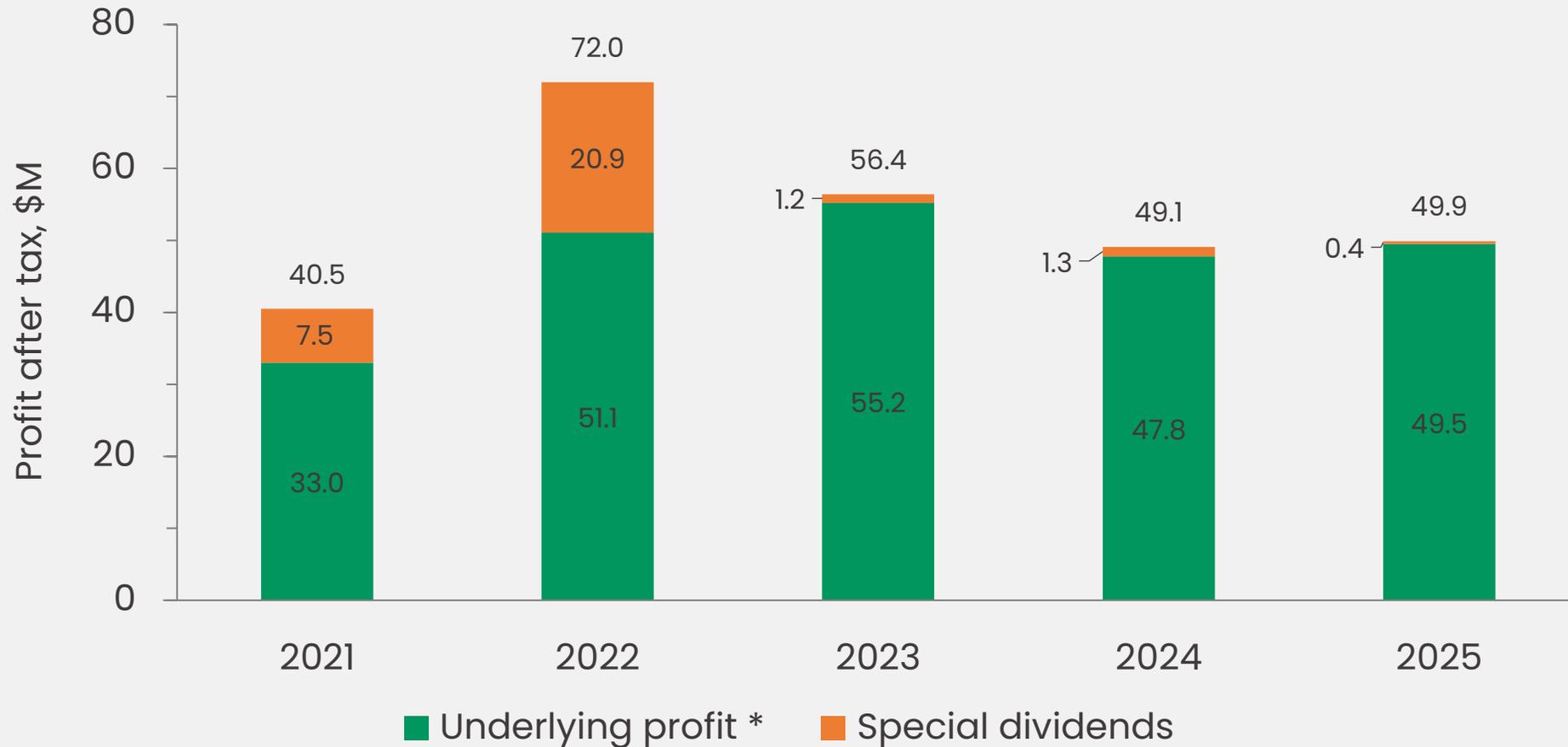
# Investment Objectives

- To create and maintain a diversified portfolio of quality Australian companies, primarily through shares listed on the ASX, with a medium to long term view of providing capital and income appreciation;
- To manage the portfolio to monitor and reduce risks and identify market opportunities as they arise; and
- To provide dividend income to shareholders which is sustainable over the long-term, maintaining full franking when possible.

# Strong Long-term Performance

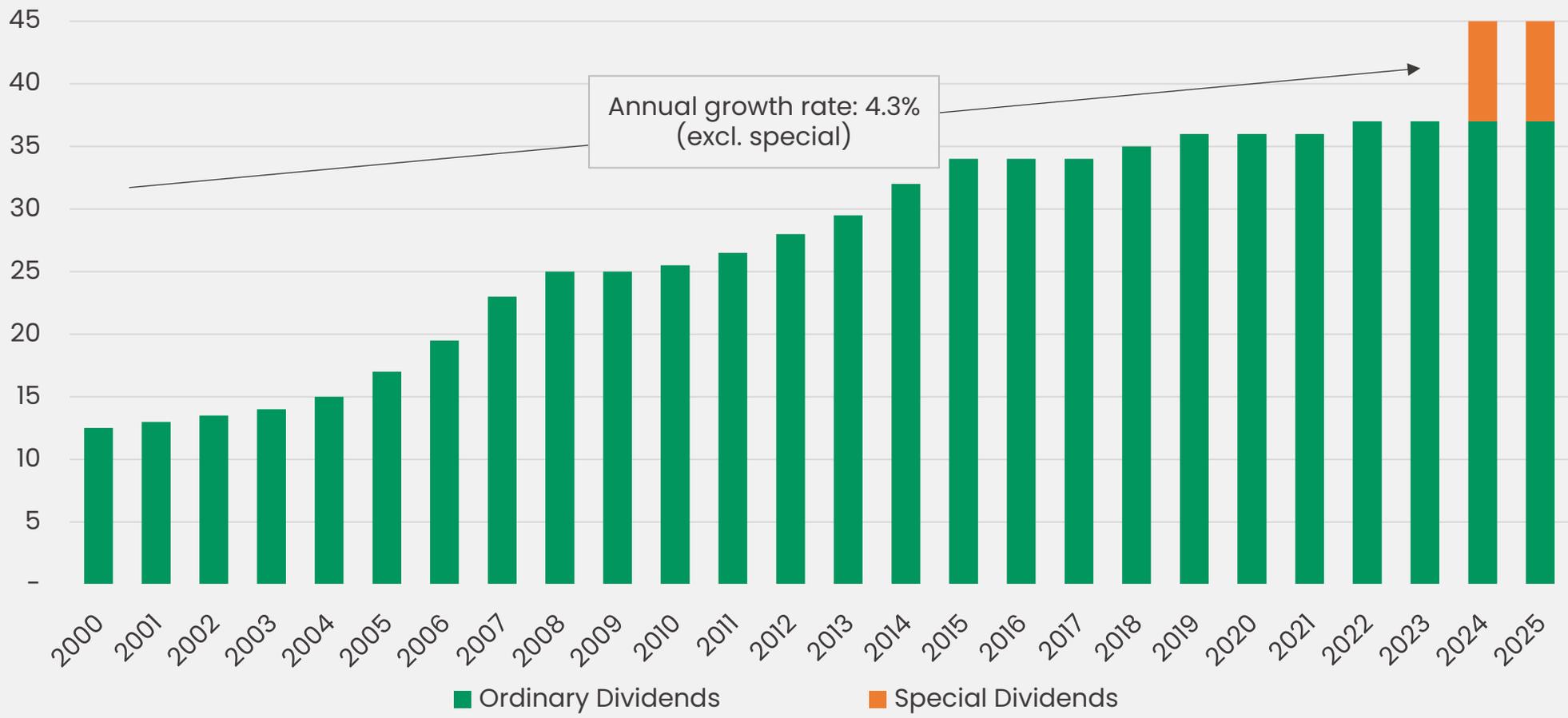


# Profit after tax



\* Statutory profit less special dividends.

# Dividends Paid



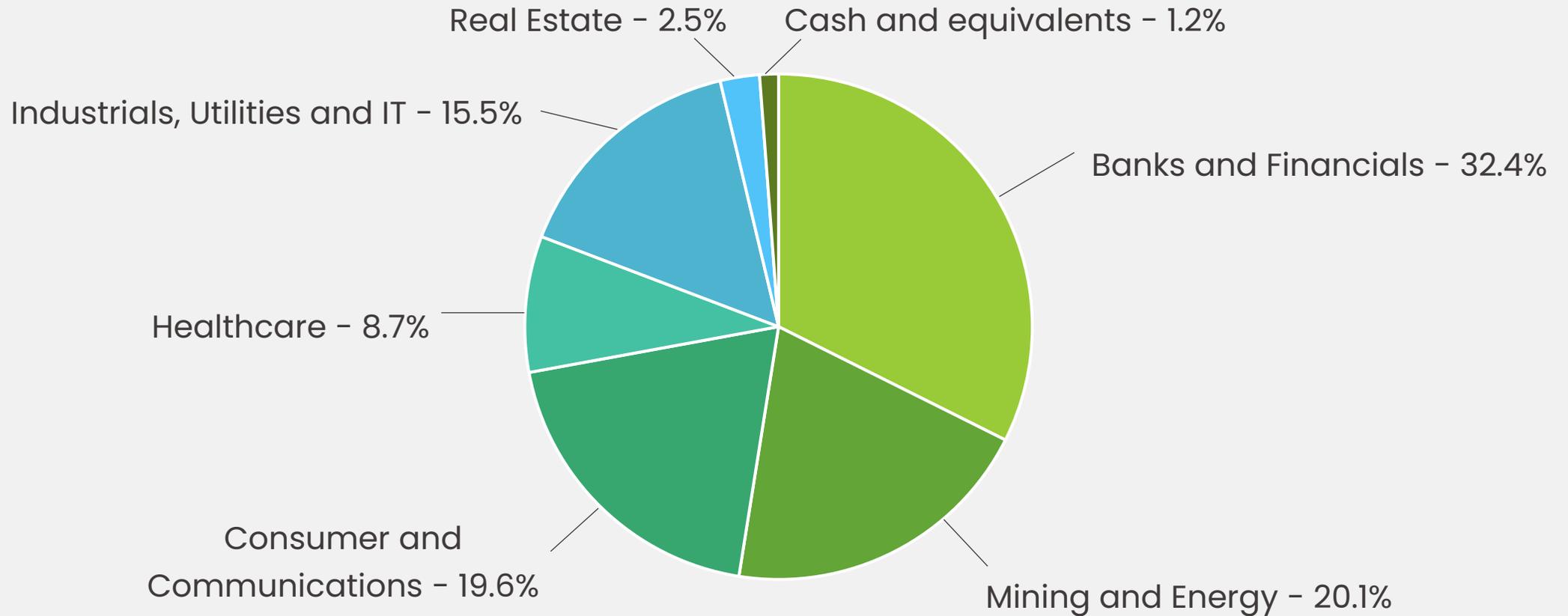
As announced on 21 August 2025, AUI intends (subject to unforeseen circumstances) to declare an annual special dividend of eight cents per share in each of the next four years.

# At 30 June 2025

	FY25	FY24
Operating expenses	0.10%	0.10%
Bank borrowing facilities	\$145M	\$175M
Bank borrowings drawn	\$25M	\$77M
Net debt / portfolio ex-cash	0.8%	3.6%

# Sector Allocations

As at 30 September 2025



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# Portfolio Transactions

During the year to 30 June 2025

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## Largest acquisitions:

New investments in Santos, APA Group

Addition to holdings in Origin Energy,  
Newmont, NextDC and Challenger

## Largest disposals:

Sale of holdings in SEEK, Ramsay  
Healthcare

Reduction of holdings in Woodside,  
Commonwealth Bank and The Lottery  
Corporation

## Transactions since 30 June 2025

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New investment in Treasury Wine Estates

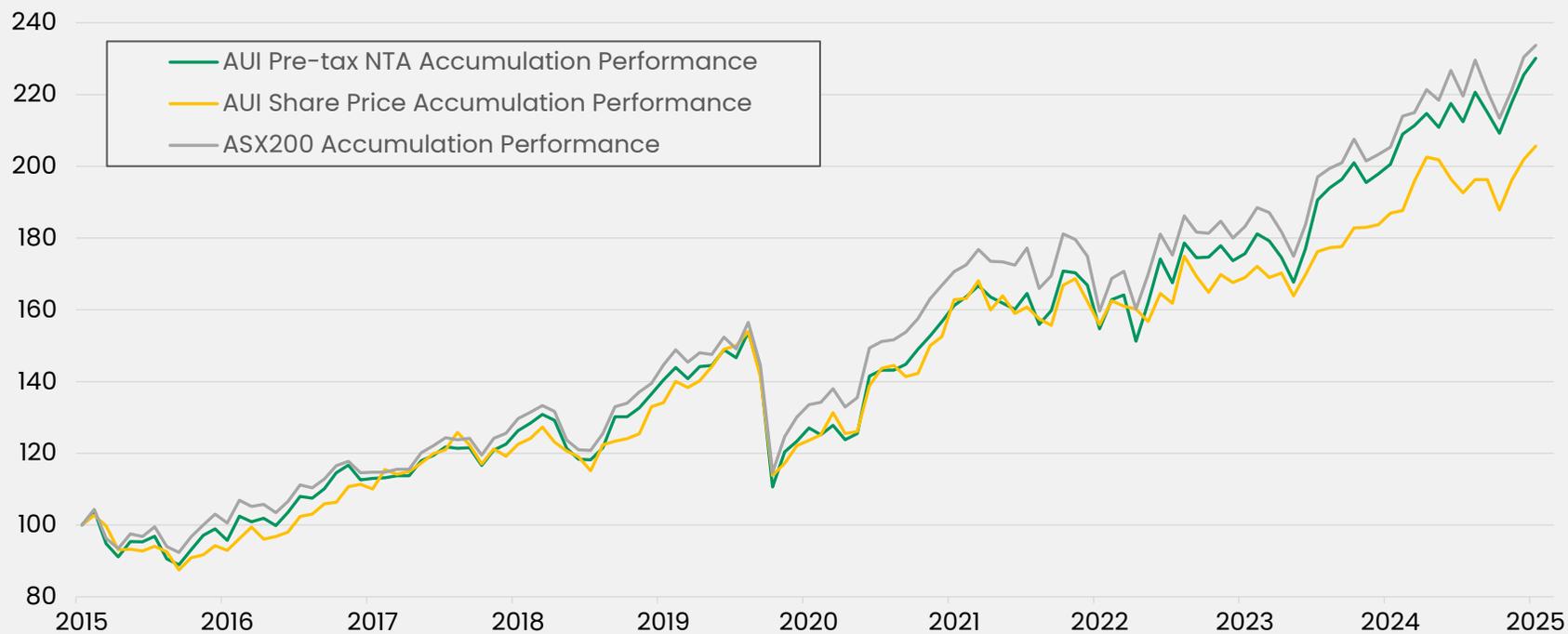
Addition to holding in Northern Star

Reduction of holding in Commonwealth Bank

Open option positions in Commonwealth Bank and Wesfarmers

# NTA Accumulation Performance

## 10 years to 30 June 2025



	1 year	3 years	5 years	10 years
AUI Pre-tax NTA Accum. % p.a.	14.7	14.1	12.6	8.7
AUI Share price Accum. % p.a.	10.0	9.7	10.7	7.5
S&P/ASX200 Accum. Index % p.a.	13.8	13.6	11.8	8.9

Source: Evans and Partners

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# On-market Share Buyback

## During the year to 30 June 2025

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Shares bought back

132,766

Total spent

\$1.4 million

## Since buyback commenced, to 10 October 2025

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Shares bought back

2,920,405

Total spent

\$30.1 million



# Australian United Investment Company Limited

## 2025 Annual General Meeting

# Resolution 2

## Remuneration Report

*That the Remuneration Report that forms part of the Directors' Report for the Company for the financial year ended 30 June 2025 be adopted.*

Proxy votes received prior to the meeting are as follows:

For	Open	Against	Abstain
73,383,969	456,900	739,633	118,467
98.40%	0.61%	0.99%	

# Resolution 3

## Re-election of Mr Dion Hershman

*That Mr Dion Hershman, a Director retiring from office by rotation in accordance with clause 65 of the Constitution, being eligible, is re-elected as a Director of the Company.*

Proxy votes received prior to the meeting are as follows:

For	Open	Against	Abstain
73,892,620	442,418	401,991	9,729
98.87%	0.59%	0.54%	

# Resolution 4

## Re-election of Mr Wayne Kent

*That Mr Wayne Kent, a Director retiring from office by rotation in accordance with clause 65 of the Constitution, being eligible, is re-elected as a Director of the Company.*

Proxy votes received prior to the meeting are as follows:

For	Open	Against	Abstain
73,908,668	456,900	360,161	21,029
98.91%	0.61%	0.48%	

# Resolution 5

## Renewal of Proportional Takeover Provisions

This is a Special Resolution:

*That the proportional takeover provisions in the form set out in clause 25 of the Company's Constitution be renewed for a period of three years from the date of the meeting.*

Proxy votes received prior to the meeting are as follows:

For	Open	Against	Abstain
73,906,551	427,833	388,377	18,934
98.91%	0.57%	0.52%	



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## 2025 Annual General Meeting